NYC GROUP PACE OUTLOOK

October 4, 2017



Sebastian J. Colella
Vice President, Pinnacle Advisory Group
scolella@pinnacle-advisory.com

Hotel Group Pace Data

NYC Set (Market) Contributors	
Hotel Property	Rooms
Crowne Plaza Tines Square	795
Grand Hyatt	1,298
Hilton New York	1,932
Lotte Palace	909
Marriott Marquis	1,966
Roosevelt	1,015
Sheraton Times Square	1,780
Westin Times Square	873
TOTAL	10,568

"Net" definite group room nights on the books, at a given point in time, at a set of the largest group hotels in the City.

Remaining Months, 2017

Definite Group Room Nights on the Books 2017 vs 2016



Next Year, 2018 vs 2017

Definite Group Room Nights on the Books 2018 vs 2017



66,400

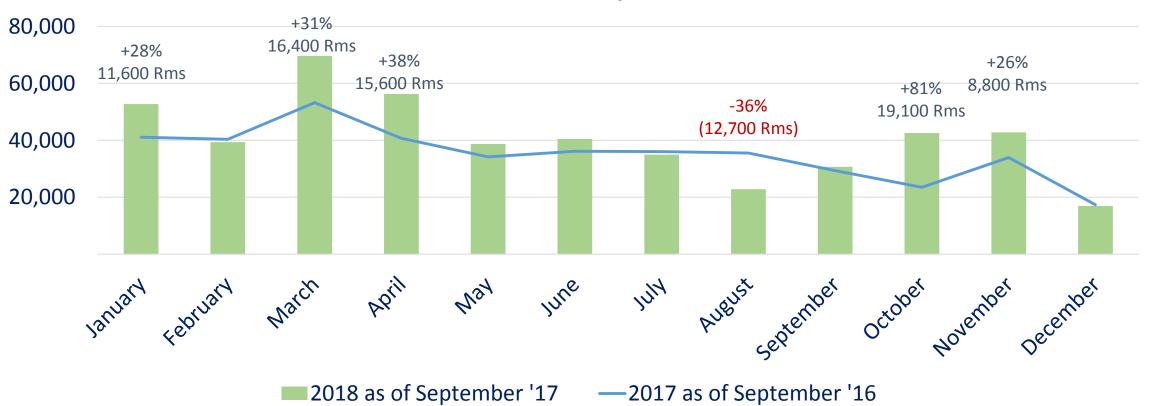
More Group
Rooms

16%
Increase to the
Same Time Last Year



2018 by Month

Definite Group Room Nights on the Books 2018 vs 2017 by Month



Two Years Out, 2019 vs 2017

Definite Group Room Nights on the Books 2019 vs 2017



42,900
More Group
Rooms

1 21%
Increase to the
Same Time Last Year



Pinnacle Advisory Group

Boston New York City Newport Beach Portland Washington DC Tampa















Asset Management Real Estate Appraisal Litigation Support

www.pinnacle-advisory.com